



COMMUNITY PROFILE

Eastern Shore, Virginia

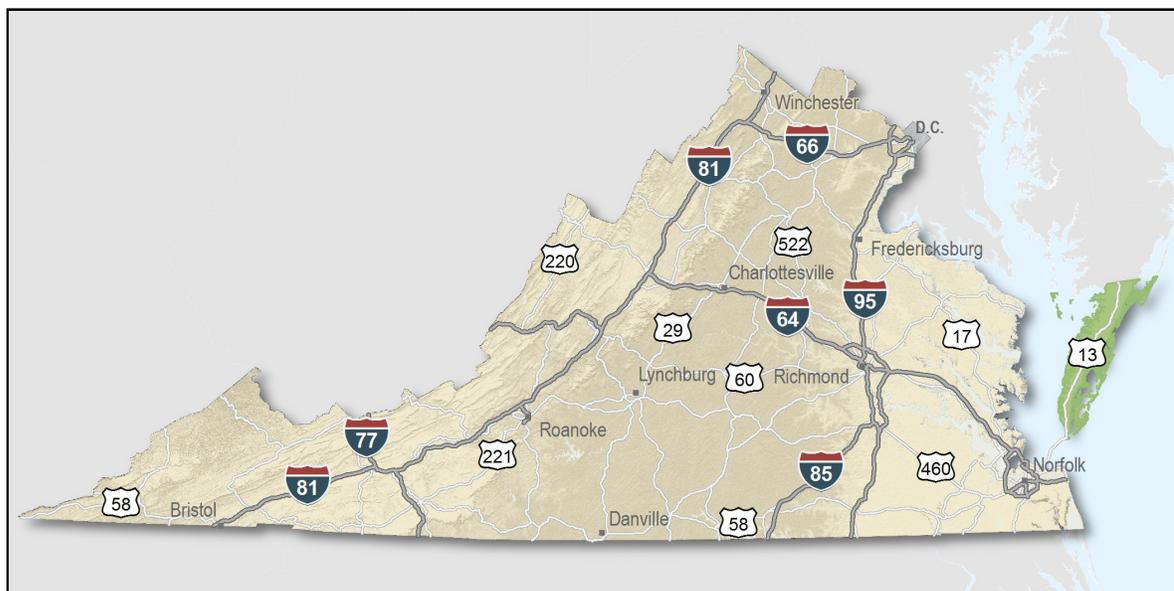


**VIRGINIA ECONOMIC
DEVELOPMENT PARTNERSHIP**
www.YesVirginia.org

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, 40 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 35 Fortune 1000 firms.
- Headquarters to over 70 firms with annual revenue over \$1 billion.
- More than 17,300 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 45 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



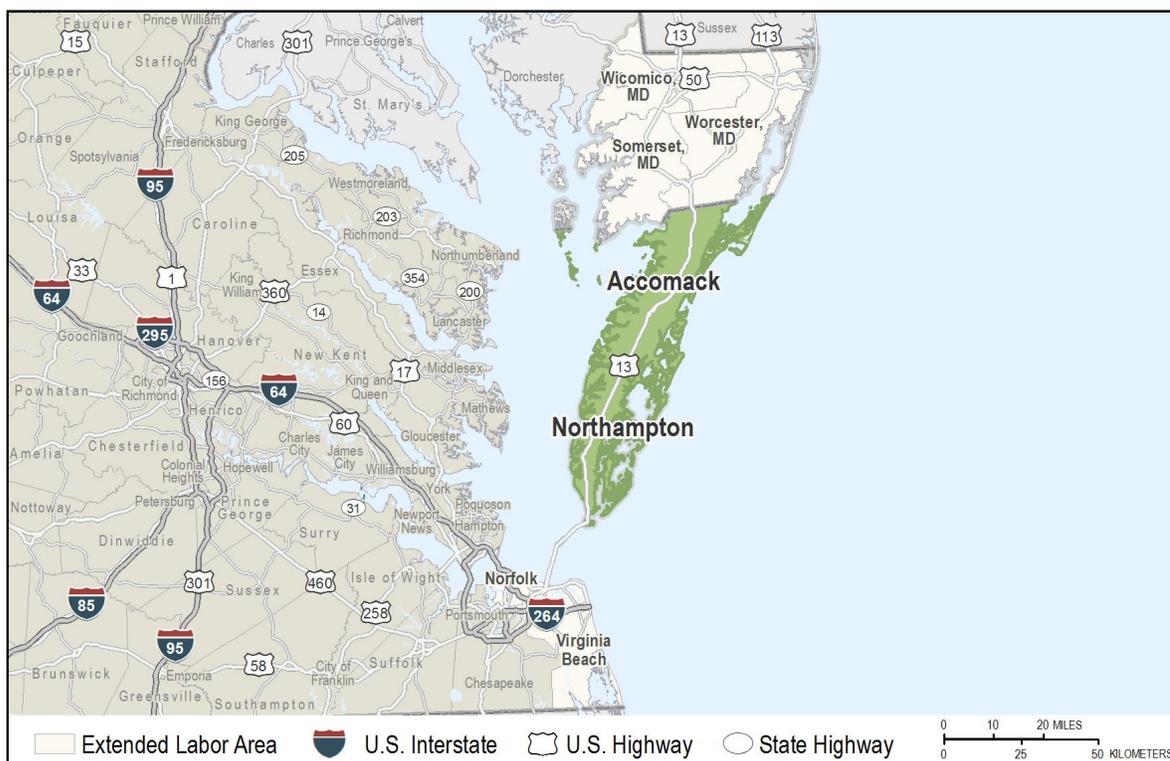
Location

The Eastern Shore is located at the southern tip of the Delmarva Peninsula. This 662-square mile region is bounded on the north by the Maryland state line, on the east by the Atlantic Ocean, and on the south and west by the Chesapeake Bay.

Traditionally known for its extensive agricultural and seafood production, the region is also home to the National Aeronautics and Space Administration's launch facility at Wallops Island. North-south rail service and a four-lane primary highway traversing the peninsula enhance the region's Eastern Seaboard location. The Chesapeake Bay Bridge-Tunnel places the community within easy reach of the Port of Hampton Roads.

The town of Accomack is located 77 miles north of Norfolk; 163 miles east of Richmond, the state capital; 189 miles southeast of Washington, D.C.; and 339 miles south of Philadelphia, Pennsylvania.

Virginia's Eastern Shore seeks to build its economy by attracting new manufacturing and service industries, diversifying its agriculture and aquaculture sectors, improving its tourism infrastructure, supporting its aerospace and military sector, and growing its entrepreneurial skills by encouraging small businesses.



Eastern Shore

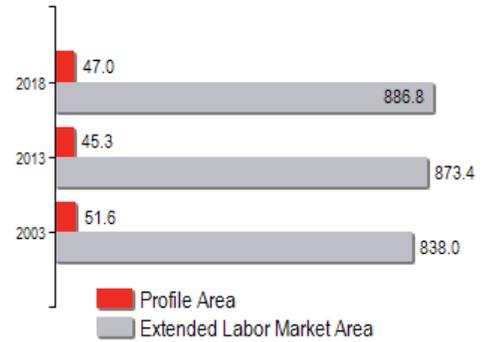
Virginia's Eastern Shore seeks to build its economy by attracting new manufacturing and service industries, diversifying its agriculture and aquaculture sectors, improving its tourism infrastructure, supporting its aerospace and military sector, and growing its entrepreneurial skills by encouraging small businesses. To accomplish these goals both of the Shore's counties support the Eastern Shore of Virginia Economic Development Commission, hold seats on the state-qualified Regional Partnership, and support individual industrial development authorities which manage respective industrial parks.

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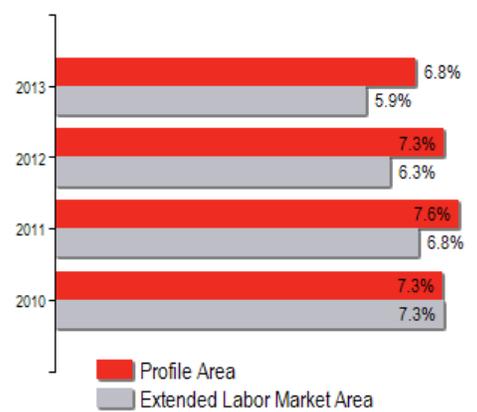
Labor Market

| Population | | |
|-----------------------------------|---------------------|----------------------------|
| Gender Distribution (2013) | | |
| | Male | Female |
| Eastern Shore | 48.2% | 51.5% |
| Race/Ethnicity (2013) | | |
| | Profile Area | Extended Labor Area |
| Classification | | |
| White | 30,314 | 557,111 |
| Black | 13,629 | 238,405 |
| Two or More | 696 | 29,564 |
| Asian | 310 | 42,363 |
| American Indian or Alaska Native | 240 | 4,450 |
| Pacific Islander | 224 | 23,363 |
| Hispanic (may be of any race) | 3,982 | 59,235 |
| Median Age (2013) | | |
| Accomack | | 45 years |
| Northampton | | 49 years |

Population in Thousands



Unemployment Rates



Labor Market

| Civilian Labor Force (2013) | |
|-----------------------------|---------|
| Eastern Shore | 24,234 |
| Extended Labor Market Area | 334,173 |
| Total | 358,407 |

The Eastern Shore has a civilian labor force of over 25,000.

| Labor Force Participation (2009-2013) | |
|---------------------------------------|-------|
| Eastern Shore | 57.1% |
| Extended Labor Market Area | 62.0% |

| Unemployment | |
|--|--------|
| Unemployment Rate (December 2014) | |
| Eastern Shore | 6.1% |
| Extended Labor Market Area | 4.9% |
| Statewide | 4.5% |
| Unemployed (2013) | |
| Eastern Shore | 1,641 |
| Extended Labor Market Area | 19,562 |
| Total | 21,203 |
| Underemployed (3rd Quarter 2014) | |
| Eastern Shore | 2,467 |
| Extended Labor Market Area | 43,187 |
| Total | 45,654 |

Labor Market

Commute Time (2009-2013)

| | | |
|------------------------------------|-------|-------|
| Worked from home | 668 | 3.5% |
| Under 15 minutes | 7,344 | 39.4% |
| 15-24 minutes | 6,290 | 33.7% |
| 25-34 minutes | 2,454 | 13.2% |
| 35-44 minutes | 867 | 4.6% |
| 45-59 minutes | 779 | 4.2% |
| Over 60 minutes | 939 | 5.0% |
| Mean Travel Time to Work (minutes) | | |
| Accomack | | 21 |
| Northampton | | 19 |

Additional Labor Resources

| | |
|--|-------|
| High School Graduates Not Continuing (2012-2013) | 74 |
| Two-Year College Graduates (Spring 2013) | 182 |
| Two-Year College Enrollees (Fall 2013) | 857 |
| Total | 1,113 |

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Labor Market

Career Readiness Certificate (01/01/2014-12/31/2014)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established WorkKeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

| | |
|----------------------------|-------|
| Eastern Shore | 78 |
| Extended Labor Market Area | 1,458 |
| Total | 1,536 |

The majority of Eastern Shore workers experience a commute time of less than 15 minutes.

Educational Attainment

| | |
|--|-------|
| On-Time Graduation Rate (Class of 2014) | 88.2% |
| Percentage of Eastern Shore population age 25+ who are high school graduates (2009-2013) | 78.0% |
| Percentage of Eastern Shore population age 25+ who have earned a Bachelor's Degree or higher (2009-2013) | 18.0% |

Labor Market

| Employment by Sector* (2nd Qtr. 2014) | | |
|---|--------|--------|
| Agriculture Forestry Fishing and Hunting | 940 | 5.4% |
| Mining Quarrying and Oil and Gas Extraction | 0 | 0 |
| Utilities | 87 | 0.5% |
| Construction | 451 | 2.6% |
| Manufacturing | 3,522 | 20.2% |
| Wholesale Trade | 289 | 1.7% |
| Retail Trade | 1,846 | 10.6% |
| Transportation and Warehousing | 149 | 0.9% |
| Information | 90 | 0.5% |
| Finance and Insurance | 232 | 1.3% |
| Real Estate and Rental and Leasing | 129 | 0.7% |
| Professional Scientific and Technical Services | 957 | 5.5% |
| Management of Companies and Enterprises | 80 | 0.5% |
| Administrative and Support and Waste Management | 321 | 1.8% |
| Educational Services | 94 | 0.5% |
| Health Care and Social Assistance | 2,071 | 11.9% |
| Arts Entertainment and Recreation | 195 | 1.1% |
| Accommodation and Food Services | 1,870 | 10.7% |
| Other Services | 437 | 2.5% |
| Total Government | 3,662 | 21.0% |
| Federal Government | 680 | 3.9% |
| State Government | 467 | 2.7% |
| Local Government | 2,515 | 14.4% |
| Unclassified | N.D. | N.D. |
| Total | 17,422 | 100.0% |

N.D. - Not Disclosed

*By Business Establishment

The Eastern Shore has an unemployment rate higher than the state and national averages, providing prospective new and expanding employers a quality workforce able to produce the goods and services necessary for growth and prosperity.

Labor Market

Major Employers

Manufacturing

| <i>Company</i> | <i>Product/Service</i> | <i>Estimated Employment</i> |
|----------------------------------|-----------------------------------|-----------------------------|
| Bayshore Concrete Products Corp. | Prestressed structural components | 100 - 299 |
| New Ravenna | Mosaic art tile | 100 - 299 |
| Perdue Farms, Inc. | Poultry processing | 1,500 - 2,499 |
| Tyson's Farms Inc. | Poultry processing | 1,000 - 1,499 |

NonManufacturing

| <i>Company</i> | <i>Product/Service</i> | <i>Estimated Employment</i> |
|--|----------------------------------|-----------------------------|
| Chesapeake Bay Bridge Tunnel Authority | Bridge tunnel operations | 100 - 299 |
| NASA - Wallops Flight Facility | Rocket launch & support services | 100 - 299 |
| Shore Health Services Inc. | Health care | 600 - 999 |
| U.S. Navy - AEGIS Center | Combat systems training | 100 - 299 |

Virginia is the northernmost right-to-work state on the East Coast.

Labor Market

Union Activity (1/2012 - 12/2014)

| | |
|------------------------|---|
| Elections won by union | 1 |
|------------------------|---|

Estimated Earnings (May 2012)

| <i>Occupation</i> | <i>Median Wage</i> | <i>Mean Wage</i> | <i>Median Salary</i> | <i>Mean Salary</i> |
|---|--------------------|------------------|----------------------|--------------------|
| Heavy and Tractor-Trailer Truck Drivers | \$14.33 | \$16.20 | \$29,814.62 | \$33,705.78 |
| Welders, Cutters, Solderers, and Brazers | \$13.99 | \$14.35 | \$29,100.91 | \$29,839.70 |
| First-Line Supervisors of Production and Operating Workers | \$22.44 | \$23.74 | \$46,682.35 | \$49,374.98 |
| Maintenance and Repair Workers, General | \$15.18 | \$15.10 | \$31,571.87 | \$31,405.92 |
| Bus and Truck Mechanics and Diesel Engine Specialists | \$18.79 | \$18.56 | \$39,085.59 | \$38,608.09 |
| Office Clerks, General | \$11.48 | \$11.98 | \$23,878.35 | \$24,930.64 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | \$14.03 | \$15.52 | \$29,176.50 | \$32,286.45 |
| Receptionists and Information Clerks | \$12.39 | \$12.01 | \$25,758.60 | \$24,977.55 |
| Customer Service Representatives | \$14.43 | \$14.51 | \$30,016.70 | \$30,189.02 |
| Bookkeeping, Accounting, and Auditing Clerks | \$15.69 | \$15.96 | \$32,639.26 | \$33,184.77 |
| First-Line Supervisors of Office and Administrative Support Workers | \$20.00 | \$21.37 | \$41,582.68 | \$44,461.17 |
| Electrical and Electronics Engineering Technicians | \$35.65 | \$35.39 | \$74,133.84 | \$73,606.70 |
| Engineers, All Other | \$56.87 | \$53.53 | \$118,301.90 | \$111,349.10 |
| Electronics Engineers, Except Computer | \$49.29 | \$50.45 | \$102,519.20 | \$104,936.70 |
| Network and Computer Systems Administrators* | \$32.80 | \$34.43 | \$68,232.26 | \$71,629.65 |
| Database Administrators | \$26.58 | \$36.40 | \$55,285.06 | \$75,712.22 |
| Computer Systems Analysts | \$38.70 | \$40.81 | \$80,505.48 | \$84,869.47 |
| Accountants and Auditors | \$28.20 | \$28.81 | \$58,663.50 | \$59,912.73 |
| Management Analysts | \$25.08 | \$28.72 | \$52,152.60 | \$59,725.65 |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | \$34.95 | \$34.77 | \$72,690.20 | \$72,306.84 |

Per Capita Personal Income (2012)

\$36,825

Median Family Income (2008-2012)

| | |
|-------------|----------|
| Accomack | \$50,250 |
| Northampton | \$48,117 |

Education

Public School Enrollment (Fall 2014)

| <i>Level</i> | <i>Number</i> | <i>Enrollment</i> |
|--------------|---------------|-------------------|
| Elementary | 7 | 3,539 |
| Combined | 2 | 355 |
| Middle | 3 | 1,305 |
| High School | 3 | 1,707 |

Our graduates are well prepared for future success in their chosen path of college, the workforce, or military.

Student Teacher Ratio (FY2013)

| | |
|------------|------|
| Elementary | 10:1 |
| Secondary | 10:1 |

Per Pupil Expenditure (FY 2013)

\$10,775.00

On-Time Graduation Rate (Class of 2014)

88.2%

High School Graduates Continuing Education (2012-2013)

82.3%

Advanced Programs (2012-2013)

| | |
|---|-----|
| Students taking 1 or more Advanced Placement (AP) Courses | 130 |
| Students taking 1 or more AP Exams | 50 |
| Students taking 1 or more Dual Enrollment Courses | 169 |

Education

Workforce Development Facilities

| <i>Facility</i> | <i>Type</i> |
|---|-----------------------------|
| Badger Technical Center North | Career and Technical Center |
| Badger Technical Center South | Career and Technical Center |
| Eastern Shore Workforce Center | VEC Workforce Center |
| ESCC Business Development & Workforce Training Center | Career and Technical Center |
| Fredericksburg Workforce Center | Comprehensive Center |
| Job Assistance Center | Comprehensive Center |
| Reemploy Virginia - Fredericksburg | Reemployment Center |
| Reemploy Virginia - Warsaw | Reemployment Center |
| Warsaw Workforce Center | VEC Workforce Center |

Higher Education Facilities — Fall 2013

| <i>Facility</i> | <i>Enrollment</i> |
|--|-------------------|
| Eastern Shore Community College | 857 |
| Stratford University - Virginia Beach Campus | † |

† Enrollment figures are not available.

Eastern Shore Community College is a member of the Virginia Community College System and serves the residents of Accomack County and Northampton County as a two-year institution of higher learning. Eastern Shore Community College is accredited by the Commission on Colleges of the Southern Association of Colleges and Schools to award associate degrees. The college provides associate degree programs approved by the State Council of Higher Education for Virginia.

Transportation

Interstates

| Name | Distance |
|-------|-----------------------|
| I-264 | 16.4 miles (26.4 km.) |
| I-64 | 18.3 miles (29.4 km.) |
| I-564 | 19.9 miles (32.1 km.) |
| I-664 | 22.4 miles (36.0 km.) |
| I-464 | 24.5 miles (39.4 km.) |

Note: Measured from border of locality/region.

Highways

| | | | | |
|-------------|-------------|-------------|-------------|-------------|
| Highway 13 | Highway 175 | Highway 176 | Highway 178 | Highway 180 |
| Highway 181 | Highway 183 | Highway 184 | Highway 187 | Highway 316 |

Commercial Air Service

Norfolk International Airport, Norfolk -- 44.2 miles (71.1 km.)

| | | |
|--------------------|----------------|-----------------|
| American Airlines | American Eagle | Delta Air Lines |
| Southwest Airlines | United Express | US Airways |
| US Airways Express | | |

Salisbury-Ocean City-Wicomico Regional Airport, Salisbury, MD -- 55.6 miles (89.4 km.)

| | |
|------------|--|
| US Airways | |
|------------|--|

Newport News-Williamsburg International Airport, Newport News -- 69.8 miles (112.3 km.)

| | | |
|-----------------|-----------------------|-------------------|
| Delta Air Lines | Delta Connection | Frontier Airlines |
| US Airways | PEOPLExpress Airlines | |

Note: Within a 75-mile drive of the center of the locality.

General Aviation service is provided at the Accomack County Airport in Melfa, Kellam Field in Weirwood, and at Tangier Island Airport in Tangier.

Transportation

General Aviation Service

| <i>Name</i> | <i>Runway Length</i> |
|---------------------------------|----------------------|
| Accomack County Airport, Melfa | 5,000 ft (1,524 m) |
| Tangier Island Airport, Tangier | 2,426 ft (739 m) |

Route 13, a four-lane arterial highway, is the major transportation route in the Eastern Shore.

Freight Rail Service

Eastern Shore RR

Seaports

| <i>Name</i> | <i>Distance</i> |
|--|-----------------------|
| Port of Virginia (Virginia International Gateway) | 53.0 miles (85.3 km) |
| Port of Virginia (Norfolk International Terminals) | 60.0 miles (96.6 km) |
| Port of Virginia (Portsmouth Marine Terminal) | 61.0 miles (98.2 km) |
| Port of Virginia (Newport News Marine Terminals) | 74.0 miles (119.1 km) |

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

| <i>Name</i> | <i>Distance</i> |
|-----------------------------|------------------------|
| Norfolk | 44.2 miles (71.1 km) |
| Newport News | 69.8 miles (112.3 km) |
| Port of Washington - Dulles | 207.5 miles (333.9 km) |

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

Utilities



| Utilities | |
|-----------------------|--|
| Electric | A & N Electric Cooperative |
| Natural Gas | Not Available |
| Telecommunications | Verizon-Virginia |
| Water | Town of Onancock |
| Water | Town of Cape Charles |
| Water | Town of Eastville |
| Water | Town of Melfa |
| Water | Accomack County Industrial Development Authority |
| Water | Town of Exmore |
| Water | Town of Parksley |
| Water | NASA-Wallops Flight Facility |
| Waste Water Treatment | Town of Onancock |
| Waste Water Treatment | Town of Cape Charles |
| Waste Water Treatment | Town of Exmore |
| Waste Water Treatment | Shore Health Services |
| Waste Water Treatment | NASA-Wallops Flight Facility |

Conectiv and Accomack-Northampton Electric Cooperative provide Electric service to the Eastern Shore.

Financial Institutions

| Financial Institutions — 4th Qtr 2013 Assets | |
|--|--------------------------|
| <i>Bank</i> | <i>Assets (millions)</i> |
| Bank of America, N.A. | \$1,433,716.0 |
| PNC Bank, N.A. | \$309,999.7 |
| Branch Banking and Trust Company | \$179,126.3 |
| SunTrust Bank | \$171,261.7 |
| WoodForest National Bank | \$3,884.3 |
| Shore Bank | \$327.8 |

National and regional banking institutions provide financial services on the Eastern Shore.

Government and Taxes

Government

Accomack County has a County Administrator and a nine-member Board of Supervisors. Northampton County has a County Administrator and a six-member Board of Supervisors.

Both counties have a comprehensive plan and zoning and subdivision ordinances.

The town of Accomac is the county seat for Accomack County. Other incorporated towns include Belle Haven, Bloxom, Chincoteague, Hallwood, Keller, Melfa, Onancock, Onley, Painter, Parksley, Saxis, Tangier, and Wachapreague. Eastville is the county seat of Northampton County. Other incorporated towns are Cape Charles, Cheriton, Exmore, and Nassawadox.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Accomack) [pdf](#)

Non-Manufacturer's Tax Profile (Accomack) [pdf](#)

Manufacturer's Tax Profile (Northampton) [pdf](#)

Non-Manufacturer's Tax Profile (Northampton) [pdf](#)

Shore Memorial Hospital, centrally located in the community of Nassawadox, is a modern 143-bed full-service hospital. Services include a 24-hour emergency room, CAT scan, coronary care unit, ultrasound and mammography screening, and a staff of physicians encompassing most specialties. Public health centers and five private medical centers provide additional services throughout the region.

Community Facilities

Shore Memorial Hospital, centrally located in the community of Nassawadox, is a modern 143-bed full-service hospital. Services include a 24-hour emergency room, CAT scan, coronary care unit, ultrasound and mammography screening, and a staff of physicians encompassing most specialties. Public health centers and five private medical centers provide additional services throughout the region.

Forty physicians and 19 dentists practice on the Eastern Shore.

Four nursing homes are available in the community and provide extended care service for 280 residents.

The Eastern Shore has 110 Protestant and three Catholic churches. Jewish synagogues are located in both Norfolk and Salisbury, Maryland.

The Eastern Shore Public Library is based in the town of Accomac and has a collection of over 94,000 volumes.

Area residents shopping needs are easily met at six shopping centers. The largest centers are located in the town of Onley and on U.S. Route 13 and are anchored by major department stores complemented by numerous specialty shops. Additionally, the community offers a number of small shops, which specialize in products indigenous to the Eastern Shore including crafts, decoys, original art-works, and locally produced wines and seafood.

The Chesapeake Bay and Atlantic Ocean surroundings contribute to a unique and pleasurable lifestyle. Outdoor recreation possibilities are numerous and varied. Activities enjoyed by natives and visitors alike include boating, swimming, hiking, biking, camping, crabbing, fishing, or simply observing wildlife in its natural setting.

Lifestyle

The Chesapeake Bay and Atlantic Ocean surroundings contribute to a unique and pleasurable lifestyle. Outdoor recreation possibilities are numerous and varied. Activities enjoyed by natives and visitors alike include boating, swimming, hiking, biking, camping, crabbing, fishing, or simply observing wildlife in its natural setting. Miles of unspoiled ocean beaches are available on the barrier islands that line the coast. Both Accomack and Northampton Counties offer public parks and athletic facilities. Organized athletics and team sports for youth and adults are offered through the local public recreation and parks department. Collectively, the Eastern Shore has 16 tennis courts, 52 ball fields, two public beaches, and numerous playgrounds. Three private-membership golf courses are available within the community.

The 9,000-acre Chincoteague National Wildlife Refuge is in northern Accomack County. This refuge is administered by the U.S. Fish and Wildlife Service that permits swimming, hiking, fishing, bird watching, and provides narrated tours. The annual penning and auctioning of wild ponies in the area is a major event for the community. Typically, as many as 50,000 persons are drawn to the area for the week long celebration and carnival associated with the pony penning.

The Nature Conservatory and state and federal governments maintain a 45-mile stretch of oceanside barrier islands in their natural state. The public can access most of these islands. They are renowned for their expansive beaches, surrounding lush salt marshes, and great concentrations of shorebirds, seabirds, and migrating water fowl. The Virginia Coast Reserve, Long-Term Ecological Research (VCR/LTER) program maintains a laboratory facility in Oyster, Virginia. Administered through the University of Virginia, VCR/LTER aims to develop an understanding of the effects of long-term environmental changes and short-term disturbances on coastal barrier landscapes. The National Science Foundation established the LTER program in 1980 to support research on long-term ecological phenomena in the United States. There are currently 26 LTER sites nationwide representing diverse ecosystems.

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Lifestyle

(continued)

Residents can take advantage of a regular schedule of dramatic performances by local theater groups on the Eastern Shore. Norfolk, an hour's drive away, affords a tremendous variety of cultural and entertainment options including drama, concerts, museums, and sporting events.

Seasonal festivals and special events such as the Annual Seafood Festival, the Harvest Fest, and the Eastern Shore Birding Festival continue to attract thousands of patrons from surrounding areas to celebrate the amenities and lifestyle found on Virginia's Eastern Shore.

The citizens of the region enjoy a mild climate. The January average temperature is 40° and the July average temperature is 78°. Average annual precipitation is 41.7" and average annual snowfall is 9".